

# **VIHIGA COUNTY GOVERNMENT**



## **OFFICE OF THE GOVERNOR**

### **TENDER FOR THE SUPPLY AND DELIVERY OF NON PHARMS AND DRUGS FOR VIHIGA COUNTY REFERAL HOSPITAL AND OTHER FACILITIES IN THE COUNTY**

**TENDER NO:TENDER/HEALTH/VCG/084/2017-2018**

PREPARED BY:

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**SECTION I INVITATION TO QUOTE**

**Date: 10/01/2018**

**TENDER NAME:** .....(INSERT QUOTE NAME )

The Vihiga County invites sealed bids from prequalified candidates

Interested eligible candidates may obtain further information from and inspect the quotation documents at the county head quarters.

1.1 A complete set of quotation documents may be downloaded from the county website [www.vihiga.go.ke](http://www.vihiga.go.ke)

1.2 Completed quote documents are to be enclosed in plain sealed envelopes marked with tender reference number and be deposited in the County tender Box at the county head quarters on or **before 26<sup>th</sup> January, 2018 addressed to:**

**THE COUNTY SECRETARY HEAD OF PUBLIC SERVICE  
VIHIGA COUNTY GOVERNMENT  
P.O BOX 344-50300  
MARAGOLI.**

1.3 Prices quoted should be net inclusive of all taxes and delivery must be in Kenya Shillings and shall remain valid for (120) days from the closing date of the tender.

1.4 Quotations will be opened immediately thereafter in the presence of the Candidates or their representatives who choose to attend at the county headquarters.

*The Executive Committee member*

**SECTION II - INSTRUCTIONS TO QUOTATION**  
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## **SECTION II - INSTRUCTIONS TO TENDERERS**

### **2.1 Eligible Tenderers**

- 2.1.1 This Invitation for quotation is open to prequalified tenderers eligible as described in the Invitation to quote. Successful bidders shall complete the supply of goods by the intended completion date specified in the Schedule of Requirements Section VI.
- 2.1.2 The procuring entity's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender.
- 2.1.3 Quotations shall provide the qualification information statement that the tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Procuring entity to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the goods under this Invitation for tenders.
- 2.1.4 The quotation shall not be under a declaration of ineligibility for corrupt and fraudulent practices.

### **2.2 Eligible Goods**

- 2.2.1 All goods to be supplied under the contract shall have their origin in eligible source countries.
- 2.2.2 For purposes of this clause, "origin" means the place where the goods are mined, grown, or produced. Goods are produced when, through manufacturing, processing, or substantial and major assembly of components, a commercially-recognized product results that is substantially different in basic characteristics or in purpose or utility from its components
- 2.2.3 The origin of goods is distinct from the nationality of the bidders

### **2.3 Cost of Tendering**

- 2.3.1 The quotation shall bear all costs associated with the preparation and submission of its quote, and the procuring entity, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 2.3.2 The price to be charged for the quotation document shall not exceed Kshs.5,000/=

2.3.3 All firms found capable of performing the contract satisfactorily in accordance with the set prequalification criteria shall be prequalified.

## 2.4. **The Tender Document**

2.4.1 The tender document comprises the documents listed below and addenda issued in accordance with clause 2.6 of these instructions to Tenderers

- (i) Invitation to Tender
- (ii) Instructions to quote
- (iii) General Conditions of Contract
- (iv) Special Conditions of Contract
- (v) Schedule of requirements
- (vi) Technical Specifications
- (vii) Quotation Form and Price Schedules
- (viii) Quotation Security Form
- (ix) Contract Form
- (x) Performance Security Form
- (xi) Bank Guarantee for Advance Payment Form
- (xii) Manufacturer's Authorization Form
- (xiii) Confidential Business Questionnaire

2.4.2 The Tendered is expected to examine all instructions, forms, terms, and specifications in the quotation documents. Failure to furnish all information required by the quotation documents or to submit a quotation not substantially responsive to the quotation documents in every respect will be at the tenderers risk and may result in the rejection of its quotation.

## 2.5 **Clarification of Documents**

2.5.1 A prospective tenderer requiring any clarification of the quotation document may notify the Procuring entity in writing or by post at the Entity's address indicated in the Invitation to quot. The Procuring entity will respond in writing to any request for clarification of the quotation documents, which it receives not later than seven (7) days Prior to the deadline for the submission of quotation, prescribed by the Procuring entity. Written copies of the Procuring entities response (Including an explanation of the query but without identifying the Source of inquiry) will be sent to all prospective tenderers that have received the quotation document.

2.5.2 The procuring entity shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its quotation

## **2.6 Amendment of Documents**

- 2.6.1 At any time prior to the deadline for submission of tenders, the Procuring entity, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by amendment.
- 2.6.2 All prospective candidates that have received the tender documents will be notified of the amendment in writing or by post and will be binding on them.
- 2.6.3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the Procuring entity, at its discretion, may extend the deadline for the submission of tenders.

## **2.7 Language of Tender**

- 2.7.1 The quotation prepared by the tenderer, as well as all correspondence and documents relating to the quotation exchange by the tenderer and the Procuring entity, shall be written in English language, provided that any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the quote, the English translation shall govern.

## **2.8 Documents Comprising of quotation**

- 2.8.1 The quotation prepared by the tenderers shall comprise the following components
- (a) A quotation Form and a Price Schedule completed in accordance with paragraph 2.9, 2.10 and 2.11 below
  - (b) Documentary evidence established in accordance with paragraph 2.1 that the tenderer is eligible to tender and is qualified to perform the contract if its quotation is accepted;
  - (c) Documentary evidence established in accordance with paragraph 2.2 that the goods and ancillary services to be supplied by the tenderer are eligible goods and services and conform to the quotation documents; and
  - (d) Quote security furnished in accordance with paragraph 2.14

## **2.9 Quotation Forms**

2.9.1 The tenderer shall complete the quotation Form and the appropriate Price Schedule furnished in the quotation documents, indicating the goods to be supplied, a brief description of the goods, their country of origin, quantity, and prices.

## **2.10 Quotation Prices**

2.10.1 The tenderer shall indicate on the appropriate Price Schedule the unit prices and total quotation price of the goods it proposes to supply under the contract

2.10.2 Prices indicated on the Price Schedule shall include all costs including taxes, insurances and delivery to the premises of the entity.

2.10.3 Prices quoted by the tenderer shall be fixed during the Tender's performance of the contract and not subject to variation on any account. A quotation submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22

2.10.4 The validity period of the tender shall be 60 days from the date of opening of the quotation.

## **2.11 Quotation Currencies**

2.11.1 Prices shall be quoted in Kenya Shillings unless otherwise specified in the Appendix to Instructions to Tenderers.

## **2.12 Tenderers Eligibility and Qualifications**

2.12.1 Pursuant to paragraph 2.1. The tenderer shall furnish, as part of its Quotation, documents establishing the tenderers eligibility to tender and Its qualifications to perform the contract if its quotation is accepted.

2.12.2 The documentary evidence of the tenderers eligibility to quote shall establish to the Procuring entity's satisfaction that the tenderers, at the time of submission of its tender, is from an eligible source country as defined under paragraph 2.1

2.12.3 The documentary evidence of the tenderers qualifications to perform the contract if its quote is accepted shall be established to the Procuring entity's satisfaction;



- (a) that, in the case of a tenderer offering to supply goods under the contract which the tenderer did not manufacture or otherwise produce, the tenderer has been duly authorized by the goods' Manufacturer or producer to supply the goods.
- (b) that the tenderer has the financial, technical, and production capability necessary to perform the contract;
- (c) that, in the case of a tenderer not doing business within Kenya, the tenderer is or will be (if awarded the contract) represented by an Agent in Kenya equipped, and able to carry out the Tenderer's maintenance, repair, and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.

## **2.13 Goods Eligibility and Conformity to Quotation Documents**

2.13.1 Pursuant to paragraph 2.2 of this section, the tenderer shall furnish, as part of its quotation documents establishing the eligibility and conformity to the quotation documents of all goods which the tenderer proposes to supply under the contract

2.13.2 The documentary evidence of the eligibility of the goods shall consist of a statement in the Price Schedule of the country of origin of the goods and services offered which shall be confirmed by a certificate of origin issued at the time of shipment.

2.13.3 The documentary evidence of conformity of the goods to the quotation documents may be in the form of literature, drawings, and data, and shall consist of:

- (a) A detailed description of the essential technical and performance characteristic of the goods;
- (b) A list giving full particulars, including available source and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the goods for a period of two (2) years, following commencement of the use of the goods by the Procuring entity; and
- (c) A clause-by-clause commentary on the Procuring entity's Technical Specifications demonstrating substantial responsiveness of the goods and service to those specifications, or a statement of deviations and exceptions to the provisions of the Technical Specifications.

2.13.4 For purposes of the documentary evidence to be furnished pursuant to paragraph 2.13.3(c) above, the tenderer shall note that standards for workmanship, material, and equipment, as well as references to brand names or catalogue numbers designated by the Procurement entity in its Technical Specifications, are intended to be descriptive only and not restrictive. The tenderer may substitute alternative standards, brand names, and/or catalogue numbers in its quotation, provided that it demonstrates to the Procurement entity's satisfaction that the substitutions ensure substantial equivalence to those designated in the Technical Specifications.

## 2.14 Quotation Security

2.14.1 The tenderer shall furnish, as part of its quote, a quotation security for the amount specified in the Appendix to Invitation to Tenderers.

2.14.2 The quotation security shall be in the amount of 0.5 – 2 per cent of the tender price.

2.14.3 The tender security is required to protect the Procuring entity against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.14.7

2.14.4 The tender security shall be denominated in Kenya Shillings or in another freely convertible currency, and shall be in the form of a bank guarantee or a bank draft issued by a reputable bank located in Kenya or abroad, or a guarantee issued by a reputable insurance company in the form provided in the tender documents or another form acceptable to the Procuring entity and valid for thirty (30) days beyond the validity of the tender.

2.14.5 Any Quotation not secured in accordance with paragraph 2.14.1 and 2.14.3 will be rejected by the Procuring entity as non responsive, pursuant to paragraph 2.22

2.14.6 Unsuccessful Tenderer's quote security will be discharged or returned as promptly as possible as but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the Procuring entity.

2.14.7 The successful Tenderer's Quote security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.27 and furnishing the performance security, pursuant to paragraph 2.28

2.14.8 The quotation security may be forfeited:

- (a) If a tenderer withdraws his/her quotation during the period of tender validity specified by the procuring entity on the quotation Form; or
- (b) In the case of a successful tenderer, if the tenderer fails:
  - (i) To sign the contract in accordance with paragraph 2.27
  - or
  - (ii) To furnish performance security in accordance with paragraph 2.28

## 2.15 Validity of Quotation

**Quotation** shall remain valid for 90 days or as specified in the Invitation to **quote** after the date of **Quotation** Opening prescribed by the Procuring entity, pursuant to paragraph 2.18. A **Quotation** valid for a shorter period shall be rejected by the Procuring entity as non responsive.

In exceptional circumstances, the Procuring entity may solicit the **Quotation**

consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The **Quotation** security provided under paragraph 2.14 shall also be suitably extended. A tenderer may refuse the request without forfeiting its **Quote** security. A tenderer granting the request will not be required nor permitted to modify its **Quotations**

## 2.16 Format and Signing of Quotation

The Procuring entity shall prepare two copies of the **Quotations**

2.16.1, Clearly marking each “ORIGINAL QUOTE” and “COPY OF QUOTATION,” as appropriate. In the event of any discrepancy between them, the original shall govern.

The original and all copies of the **Quotation**

shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the **Quotation** to the contract. The latter authorization shall be indicated by written power-of-attorney accompanying the tender. All pages of the tender, except for unamended printed literature, shall be initialed by the person or persons signing the **Quotation**

2.16.2 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender

## 2.17 Sealing and Marking of Tenders

2.17.1 The Tenderer shall seal the original and each copy of the tender in separate envelopes, duly marking the envelopes as “ORIGINAL” and “COPY.” The envelopes shall then be sealed in an outer envelope.

2.17.2 The inner and outer envelopes shall:

(a) Be addressed to the Procuring entity at the address given in the Invitation to Tender:

(b) Bear, tender number and name in the Invitation for Tenders and the words, “**DO NOT OPEN BEFORE,**” 26<sup>th</sup> January, 2018 at 1000hrs

2.17.3 The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared “late”.

2.17.4 If the outer envelope is not sealed and marked as required by paragraph 2.17.2, the Procuring entity will assume no responsibility for the tender’s misplacement or premature opening.

## 2.18 **Deadline for Submission of Quotation**

**Quotation** must be received by the Procuring entity at the address specified under paragraph 2.17.2 not later than 26<sup>th</sup> January, 2018.

The Procuring entity may, at its discretion, extend this deadline for the submission of **Quotation** by amending the **quotation** documents in accordance with paragraph 2.6, in which case all rights and obligations of the Procuring entity and candidates previously subject to the deadline will therefore be subject to the deadline as extended

## 2.19 **Modification and Withdrawal of Quotation**

2.19.1 The quotation may modify or withdraw its quotations after the quotation submission, provided that written notice of the modification, including substitution or withdrawal of the, is received by the Procuring Entity prior to the deadline prescribed for submission of quotation

2.19.2 The quotation modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.17. A withdrawal notice may also be sent by cable, telex but followed by a signed confirmation copy, postmarked not later than the deadline for submission of. quotation

2.19.3 No quotation may be modified after the deadline for submission of quotations

2.19.4 No quotation may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of quotation validity specified by the tenderer on the quotation Form. Withdrawal of a quotation during this interval may result in the Tenderer's forfeiture of its quotation security, pursuant to paragraph 2.14.7

2.19.5 The procuring entity may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.

**2.19.6** The procuring entity shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

## 2.20 **Opening of Tenders**

2.20.1 The Procuring entity will open all tenders in the presence of tenderers' representatives who choose to attend, at 1000hrs and in the location specified in the Invitation to Tender.

The tenderers' representatives who are present shall sign a register evidencing their attendance.

2.20.2 The tenderers' names, tender modifications or withdrawals, tender prices, discounts and the presence or absence of requisite tender security and such other details as the Procuring entity, at its discretion, may consider appropriate, will be announced at the opening.

2.20.3 The Procuring entity will prepare minutes of the tender opening.

## **2.21 Clarification of quotation**

2.21.1 To assist in the examination, evaluation and comparison of quotations the Procuring entity may, at its discretion, ask the tenderer for a clarification of its quote. The request for clarification and the response shall be in writing, and no change in the prices or substance of the quotation shall be sought, offered, or permitted.

2.21.2 Any effort by the tenderer to influence the Procuring entity in the Procuring entity's quotation evaluation, quotation comparison or contract award decisions may result in the rejection of the tenderers' quotation

## **2.22 Preliminary Examination**

2.22.1 The Procuring entity will examine the quotation to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the quotation are generally in order.

2.22.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantify, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its quotation will be rejected, and its quotation security forfeited. If there is a discrepancy between words and figures the amount in words will prevail

2.22.3 The Procuring entity may waive any minor informality or non-conformity or irregularity in a quotation which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any tenderer.

2.22.4 Prior to the detailed evaluation, pursuant to paragraph 2.23 the Procuring entity will determine the substantial responsiveness of each tender to the quotation documents. For purposes of these paragraphs, a substantially responsive quotation is one, which

conforms to all the terms and conditions of the quotation documents without material deviations. The Procuring entity's determination of quotation responsiveness is to be based on the contents of the quotation itself without recourse to extrinsic evidence.

2.22.5 If a quotation is not substantially responsive, it will be rejected by the Procuring entity and may not subsequently be made responsive by the tenderer by correction of the non conformity.

## **2.23 Conversion to Single Currency**

2.23.1 Where other currencies are used, the procuring entity will convert these currencies to Kenya Shillings using the selling exchange rate on the date of tender closing provided by the Central Bank of Kenya.

## **2.24 Evaluation and Comparison of quotation**

2.24.1 The Procuring entity will evaluate and compare the quotation which have been determined to be substantially responsive, pursuant to paragraph 2.22

2.24.2 The quotation evaluation committee shall evaluate the quotation within 14 days of the validity period from the date of opening the tender.

2.24.3 A tenderer who gives false information in the quotation document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

## **2.25 Preference**

2.25.1 Preference where allowed in the evaluation of quotation shall not exceed 15%

## **2.26 Contacting the Procuring entity**

2.26.1 Subject to paragraph 2.21 no quotation shall contact the Procuring entity on any matter related to its quotation, from the time of the quotation opening to the time the contract is awarded.

2.26.2 Any effort by a tenderer to influence the Procuring entity in its decisions on tender, evaluation, tender comparison, or contract award may result in the rejection of the Tenderer's quotation.

## **2.27 Award of Contract**

### **(a) Post-qualification**

2.27.1 In the absence of pre-qualification, the Procuring entity will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive quotation is qualified to perform the contract satisfactorily.

2.27.2 The determination will take into account the tenderer financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.12.3 as well as such other information as the Procuring entity deems necessary and appropriate.

2.27.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's quotation, in which event the Procuring entity will proceed to the next lowest evaluated quotation to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

**(b) Award Criteria**

2.27.4 The Procuring entity will award the contract to the successful tenderer(s) whose quotation has been determined to be substantially responsive and has been determined to be the lowest evaluated quotation, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

**(c) Procuring entity's Right to Vary quantities**

2.27.5 The Procuring entity reserves the right at the time of contract award to increase or decrease the quantity of goods originally specified in the Schedule of requirements without any change in unit price or other terms and conditions

**(d) Procuring entity's Right to accept or Reject any or All Tenders**

2.27.6 The Procuring entity reserves the right to accept or reject any quotation, and to annul the tendering process and reject all quotation at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the Procuring entity's action

**2.28 Notification of Award**

2.28.1 Prior to the expiration of the period of quotation validity, the Procuring entity will notify the successful tenderer in writing that its quotation has been accepted.

2.28.2 The notification of award will constitute the formation of the Contract but will have to wait until the contract is finally signed by both parties

2.28.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 2.28, the Procuring entity will promptly notify each unsuccessful Tenderer and will discharge its quotation security, pursuant to paragraph 2.14

## **2.29 Signing of Contract**

2.29.1 At the same time as the Procuring entity notifies the successful tenderer that its quotation has been accepted, the Procuring entity will send the tenderer the Contract Form provided in the quotation documents, incorporating all agreements between the parties.

2.29.2 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.

2.29.3 Within thirty (30) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the Procuring entity.

## **2.30 Performance Security**

2.30.1 Within fourteen (14) days of the receipt of notification of award from the Procuring entity, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the quotation documents, or in another form acceptable to the Procuring entity.

2.30.2 Failure of the successful tenderer to comply with the requirements of paragraph 2.27 or paragraph 2.28 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the Procuring entity may make the award to the next lowest evaluated Candidate or call for new quotation.

## **2.31 Corrupt or Fraudulent Practices**

2.31.1 The Procuring entity requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts when used in the present regulations, the following terms are defined as follows;

(i) "Corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution; and

(ii) "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the



Procuring entity, and includes collusive practice among tenderer (prior to or after quotation submission) designed to establish quotation prices at artificial non-competitive levels and to deprive the Procuring entity of the benefits of free and open competition;

2.31.2 The procuring entity will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.

2.31.3 Further a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.

## SECTION III: GENERAL CONDITIONS OF CONTRACT

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## **SECTION III - GENERAL CONDITIONS OF CONTRACT**

### **3.1 Definitions**

3.1.1 In this Contract, the following terms shall be interpreted as indicated:-

- (a) “The Contract” means the agreement entered into between the Procuring entity and the tenderer, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- (b) “The Contract Price” means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations
- (c) “The Goods” means all of the equipment, machinery, and/or other materials, which the tenderer is required to supply to the Procuring entity under the Contract.
- (d) “The Procuring entity” means the organization purchasing the Goods under this Contract.
- (e) “The Tenderer” means the individual or firm supplying the Goods under this Contract.

### **3.2 Application**

3.2.1 These General Conditions shall apply in all Contracts made by the Procuring entity for the procurement installation and commissioning of equipment

### **3.3 Country of Origin**

3.3.1 For purposes of this clause, “Origin” means the place where the Goods were mined, grown or produced.

3.3.2 The origin of Goods and Services is distinct from the nationality of the tenderer.

### **3.4 Standards**

3.4.1 The Goods supplied under this Contract shall conform to the standards mentioned in the Technical Specifications.

### **3.5 Use of Contract Documents and Information**

3.5.1 The tenderer shall not, without the Procuring entity's prior written consent, disclose the Contract, or any provision therefore, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the Procuring entity in connection therewith, to any person other than a person employed by the tenderer in the performance of the Contract.

3.5.2 The tenderer shall not, without the Procuring entity's prior written consent, make use of any document or information enumerated in paragraph 3.5.1 above

3.5.3 Any document, other than the Contract itself, enumerated in paragraph 3.5.1 shall remain the property of the Procuring entity and shall be returned (all copies) to the Procuring entity on completion of the Tenderer's performance under the Contract if so required by the Procuring entity

### **3.6 Patent Rights**

3.6.1 The tenderer shall indemnify the Procuring entity against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the Goods or any part thereof in the Procuring entity's country

### **3.7 Performance Security**

3.7.1 Within fourteen (14) days of receipt of the notification of Contract award, the successful tenderer shall furnish to the Procuring entity the performance security in the amount specified in Special Conditions of Contract.

3.7.2 The proceeds of the performance security shall be payable to the Procuring entity as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.

3.7.3 The performance security shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the Procuring entity and shall be in the form of a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in Kenya or abroad, acceptable to the Procuring entity, in the form provided in the quotation documents.

3.7.4 The performance security will be discharged by the Procuring entity and returned to the Candidate not later than fourteen (14) days following the date of completion of the Tenderer's performance obligations under the Contract, including any warranty obligations, under the Contract

### **3.8 Inspection and Tests**

- 3.8.1 The Procuring entity or its representative shall have the right to inspect and/or to test the goods to confirm their conformity to the Contract specifications. The Procuring entity shall notify the tenderer in writing in a timely manner, of the identity of any representatives retained for these purposes.
- 3.8.2 The inspections and tests may be conducted in the premises of the tenderer or its subcontractor(s), at point of delivery, and/or at the Goods' final destination. If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Procuring entity.
- 3.8.3 Should any inspected or tested goods fail to conform to the Specifications, the Procuring entity may reject the equipment, and the tenderer shall either replace the rejected equipment or make alterations necessary to make specification requirements free of costs to the Procuring entity.
- 3.8.4 The Procuring entity's right to inspect, test and where necessary, reject the goods after the Goods' arrival shall in no way be limited or waived by reason of the equipment having previously been inspected, tested and passed by the Procuring entity or its representative prior to the equipment delivery.
- 3.8.5 Nothing in paragraph 3.8 shall in any way release the tenderer from any warranty or other obligations under this Contract.

### **3.9 Packing**

- 3.9.1 The tenderer shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract.
- 3.9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract

### **3.10 Delivery and Documents**

- 3.10.1 Delivery of the Goods shall be made by the tenderer in accordance with the terms specified by Procuring entity in its Schedule of Requirements and the Special Conditions of Contract

### **3.11 Insurance**

- 3.11.1 The Goods supplied under the Contract shall be fully insured against loss or damage incidental to manufacturer or acquisition, transportation, storage, and delivery in the manner specified in the Special conditions of contract.

### **3.12 Payment**

3.12.1 The method and conditions of payment to be made to the tenderer under this Contract shall be specified in Special Conditions of Contract

3.12.2 Payments shall be made promptly by the Procuring entity as specified in the contract

### **3.13 Prices**

3.13.1 Prices charged by the tenderer for goods delivered and services performed under the Contract shall not, with the exception of any price adjustments authorized in Special Conditions of Contract, vary from the prices by the tenderer in its quotation.

3.13.2 Contract price variations shall not be allowed for contracts not exceeding one year (12 months)

3.13.3 Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.

3.13.4 Price variation request shall be processed by the procuring entity within 30 days of receiving the request.

### **3.14. Assignment**

3.14.1 The tenderer shall not assign, in whole or in part, its obligations to perform under this Contract, except with the Procuring entity's prior written consent

### **3.15 Subcontracts**

3.15.1 The tenderer shall notify the Procuring entity in writing of all subcontracts awarded under this Contract if not already specified in the quotation. Such notification, in the original quotation or later, shall not relieve the tenderer from any liability or obligation under the Contract

### **3.16 Termination for default**

3.16.1 The Procuring entity may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part

- (a) If the tenderer fails to deliver any or all of the goods within the period(s) specified in the Contract, or within any extension thereof granted by the Procuring entity
- (b) If the tenderer fails to perform any other obligation(s) under the Contract
- (c) If the tenderer, in the judgment of the Procuring entity has engaged in corrupt or fraudulent practices in competing for or in executing the Contract

3.16.2 In the event the Procuring entity terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, equipment similar to those undelivered, and the tenderer shall be liable to the Procuring entity for any excess costs for such similar goods.

### **3.17 Liquidated Damages**

3.17.1. If the tenderer fails to deliver any or all of the goods within the period(s) specified in the contract, the procuring entity shall, without prejudice to its other remedies under the contract, deduct from the contract prices liquidated damages sum equivalent to 0.5% of the delivered price of the delayed items up to a maximum deduction of 10% of the delayed goods. After this the tenderer may consider termination of the contract.

### **3.18 Resolution of Disputes**

3.18.1 The procuring entity and the tenderer shall make every effort to resolve amicably by direct informal negotiation and disagreement or dispute arising between them under or in connection with the contract

3.18.2 If, after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute, either party may require adjudication in an agreed national or international forum, and/or international arbitration.

### **3.19 Language and Law**

3.19.1 The language of the contract and the law governing the contract shall be English language and the Laws of Kenya respectively unless otherwise stated.

### **3.20 Force Majeure**

3.20.1 The tenderer shall not be liable for forfeiture of its performance security or termination for default if and to the extent that it's delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

## SECTION IV - SPECIAL CONDITIONS OF CONTRACT

- 4.1. Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, between the GCC and the SCC, the provisions of the SCC herein shall prevail over these in the GCC.
42. Special conditions of contract as relates to the GCC

This tender is OPEN but women, people with disability and youth are encouraged to participate

<b>REFERENCE GCC</b>	<b>OF</b>	<b>SPECIAL CONDITIONS OF CONTRACT</b>
3.7.1		<i>Performance Guarantee - Bankers Cheque of 10% of Contract Sum (not applicable to AGPO CATEGORY)</i>
3.12.1		<i>Payment - Cheque</i>
3.18.1		<i>Dispute resolution - Amicable</i>



## **SECTION V - TECHNICAL SPECIFICATIONS**

### **5.1 General**

- 5.1.1 These specifications describe the requirements for goods. Tenderers are requested to submit with their offers the detailed specifications, drawings, catalogues, etc for the products they intend to supply
- 5.1.2 Tenderers must indicate on the specifications sheets whether the equipment offered comply with each specified requirement.
- 5.1.3 All the dimensions and capacities of the equipment to be supplied shall not be less than those required in these specifications. Deviations from the basic requirements, if any shall be explained in detail in writing with the offer, with supporting data such as calculation sheets, etc. The procuring entity reserves the right to reject the products, if such deviations shall be found critical to the use and operation of the products.
- 5.1.4 The tenderers are requested to present information along with their offers as follows:
- (i) Shortest possible delivery period of each product
  - (ii) Information on proper representative and/or workshop for back-up service/repair and maintenance including their names and addresses.

## EVALUATION CRITERIA FOR THE BIDS SUBMITTED

**EVALUATION WILL BE DONE AS PER THE REQUIREMENTS STATED AS INDICATED BELOW;**

- 1) **MANDATORY REQUIREMENTS (MR)**; at this stage, each MR(Mandatory Requirement)met by the tenderer shall earn a **maximum of 7.15% per MR**.A tenderer who shall score less than 78.54% out of 99.96% of submitted Mandatory Requirements shall be eliminated from the entire evaluation process and will not be considered further.

No.	REQUIREMENTS	BIDDERS							
		7.15% ( Maximum Percentage Per MR)	NO .	NO .	NO .	NO .	NO .	NO .	NO .
MR1	Must submit a copy of certificate of Registration/incorporation								
MR2	Must submit a copy of valid tax compliance certificate								
MR3	Must submit a copy of K.R.A PIN Certificate								
MR4	Submit a correctly duly filled, stamped and signed form of tender in the format provided								
MR5	Must attach a copy of Preference and reservations certificate from AGPO where necessary.								
MR6	Must submit a dully filled up, stamped and signed Confidential Business Questionnaire in format provided								
MR7	Must provide a copy of a valid REGISTRATION CERTIFICATE WITH PHARMACY AND POISONS BOARD INCLUDING A REGISTERED PREMISE								
MR 8	Must submit a copy of a valid Single Business Permit								
MR 9	Submit a copy of Company Registration Certificate(CR 12)								
MR 10	Must submit a copy of company profile								
MR 11	Must a proof of a sound Financial Standing and adequate access to Bank Credit line(Not Applicable to 30% Target Group)								
MR 12	Must provide proof of works of similar Magnitude and completed, Undertaken in the last two years(N/A to 30% Target group)								
MR 13	Must provide a bid bond of 10% of the Tenderer's bid sum								
MR 14	Must submit proof of adequate Equipment and key personnel for the specific types of works								
<b>TOTAL</b>		<b>100%</b>							

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2) **FINANCIAL EVALUATION**; The formulae for determining the financial score (FS) shall be as follows;  $FS=100 \times \frac{FM}{F}$  and where FS is the financial score; FM is the lowest priced bidder and F is the price of the bidder under consideration. At this stage the bidder that shall score the highest % (percentage) shall be considered further, and the rest shall be eliminated from the evaluation process.

## SPECIFICATIONS

PLEASE QUOTE FOR THE FOLLOWING ITEMS.

Product Name	Pack Size	NO.	UNIT C OST	TOTAL COST
Acyclovir Tablets 400mg	TABLETS	2,000		
Amitriptyline Tablets 25mg	TABLETS	42,000		
Amlodipine Tablets 5mg	TABLETS	10,000		
Diazepam Tablets 5mg	TABLETS	13,600		
Dihydrocodeine Tartrate Tablets 30mg	TABLETS	500		
Diloxanidefuroate Tablets 500mg	TABLETS	3,500		
Doxycycline Capsules 100mg	TABLETS	250,000		
Erythromycin Tablets 250mg	TABLETS	155,000		
Fluconazole Capsules 50mg (Diflucan)	TABLETS	39x28s		
Gabapentin capsules 300mg	TABLETS	900		
Metformin Tablets 850mg	TABLETS	1,800		
Vitamin B complex (B1, B6 and B12)	20s	8,160		
Ibuprofen Suspension 100mg/5ml	60ml	7,800		
ORS 4 Satchets & Zinc 10 Tablets 20 Mg	Co-Pack (10s)	63,500		
ORS sachet (for 500mL) low osmolality	Sachet	5,500		
Benzylpenicillin Inj -5mu	vial	9,700		
Darrows Half strength	500ml	480		
Dextran 70 - 6% (60mg/ml)	500ml	96		
Glucose (dextrose) IV infusion 5%, 500ml	bottle	555		
Glucose (dextrose) IV infusion, 10% (hypertonic) 500ml	bottle	6,576		
Hydralazine Inj 20mg amp pfr (Apresoline)	amp	5		
Hydrocortisone Inj 100mg vial	vial	60		
Hyoscinebutylbromide Inj 20mg/mL amp	amp	1,850		
Lidocaine (lignocaine) Inj 1%, 1mg/1mL 30ml vial	vial	10		
Magnesium sulphate Inj 4% w/v 100ml amp	amp	55		
Metoclopramide Inj 5mg/mL, 2ml amp	amp	20		
Oxytocin Inj 10 IU/ml ampoule (Cold Chain)	amp	1,220		
Oxytocin Inj 5 IU/ml ampoule (Syntocinon)	amp	390		
Phytomenadione injection (vit k1) - 10mg/ml ampoule	amp	320		
Ranitidine Injection 50mg/2ml	amp	2,220		
Sodium chloride IV infusion 0.9%, 500ml (Normal saline)	bottle	100		
Water for injection, 10ml vial	vial	17,800		

Chlorhexidine gluconate soln 5%	5l	1		
Ethanol denatured solution 70%	5l	16		
Methylated spirit/denatured alcohol (Alcohol content 94-96%)	5l	188		
Povidone iodine solution 10%	1 l	10		
SODIUM HYPOCHLORITE SOLUTION(TBCIDE) 5-5.6%W/V	5l	87		
Sodium hypochlorite solution 4-6%	5l	804		
Gentamicin sulphate solution 0.3% w/v (eye/ear drops) 5ml	bottle	125		
Diclofenac gel, 1% w/w, 20g	20g tube	2,460		
EXTRAS				
Meloxicam 7.5mg tablets	Tablets	4,000		
Azithromycin oral susp 200mg/5ml 30ml bottle	Bottles	200		
Dihydrocodeine phosphate 100mg	Tablets	500		
Mannitol inj. 20%	Bottles	200		
Hypersaline dextrose	Bottles	200		
Latanoprost 50mcg/ml	Bottles	100		
Diamox tabs	Tablets	200		
Oculast	Bottles	100		
Ciprofloxacin	Tablets	10,000		
Caffeine citrate-oral liquid drops 20mg/ml	Bottles	100		
Tranexamic acid inj. 100mg/ml	Ampoules	200		
Azithromycin 500mg	Tablets	1,500		
Nitrofurantoin 100mg tablet	Tablets	1,000		
Vancomycin 250mg vial	Vials	100		
Propofol inj. 100mg/ml	Ampoules	200		
Deferasirox 100mg tablet	Tablets	300		
Flumezanil inj. 100mcg/ml	Ampoules	200		
Protamine sulfate inj . 5mg/ml	Ampoules	300		
Pralidoximehcl 1gm	Ampoules	50		
Sodium thiosulphate	Ampoules	50		
Benzathine penicillin 1.2mu	Vial	100		
Activated charcoal	Tablets	300		
Ondansetron 2g/ml	Ampoules	200		
Gentamycin eye	Bottles	150		
Griseofulvin 500mg	Tablets	4,000		
Nifedipine	Tablets	60,000		
Etamsylate tablets	Tablets	1,000		
Etamsylate inj.	Ampoules	300		
Lactulose oral liquid 3.1-3.7	Bottles	100		
Metronidazole 200mg tablet	Tablets	45,000		
5% dextrose	Bottles	2,550		

Fluconazole 200mg	Tablets	1,500		
Hydroxychloroquine tablets	Tablets	4,500		
Probeta N eye drops	Bottles	200		
Neurobin	Tablets	3,000		
Omeprazole tablet	Capsules	15,000		
Diazepam inj	Ampoules	2,000		
Junior aspirin 75mg	Tablets	4200		
<b>NON PHARMACEUTICALS</b>				
Bandages cotton crepe (R/W) elastic, 7.5cm x 4.5m BP	Roll	62		
Bandages Cotton Crepe (R/W) elastic-10CM X 4.5M BP	Roll	72		
Bandages Plaster of Paris 15cm X 2.75m BP	Dozen	120		
Bandages Plaster of Paris 20cm X 2.75m BP	Piece	1,010		
Blades surgical size 11	10s	760		
Cord clamp Umbilical	Packs of 20s	8,160		
Cotton gauze plain, L/wvn, absorb 36" x 100yds, 1,500g BP	Roll	117		
Cotton wool, absorbent white, 400g BP	Roll	8		
Feeding tubes 4 FG	Piece	240		
Gauze compress swabs 8 ply 10cm X 10cm, STERILE	25s	50		
Gloves, latex examination, large	piece	19,450		
Gloves, latex examination, medium	50 pairs	26,700		
Gloves, surgical, size 7.0" (sterile)	50 pairs	500		
Gloves, surgical, size 7.5" (sterile)	50 pairs	1,750		
Infusion giving set with air inlet	10s	100		
Intercoastal drainage tubes with Trocar size 24FG	Piece	200		
Intercoastal drainage tube with Trocar size 16FG	Piece	200		
Intercoastal drainage tubes with Trocar size 30FG	Piece	150		
Intercoastal drainage tubes size 28 FG	Piece	200		
Intercoastal drainage tubes size 32 FG	Piece	150		
IV Cannula - 26G	Piece	740		
IV cannula 18G	Piece	4,940		
IV cannula 20G	Piece	4,590		
IV cannula 22G	Piece	6,340		
IV cannula 24G	Piece	2,570		
Maternity pads (towels)	10s	500		
Surgical blades size 15, s.s/c.s on disp BP handle size 6	10s	4,570		

Surgical blades size 23, s.s/c.s on disp BP handle	10s	8,970		
Surgical blades size 22, s.s/c.s on disp BP handle (Sterile)	10s	1,390		
Suture, Polyglycolic acid 2/0 90cm on 36 mm ½ C TCN	Dozen	20		
Syringes 2pc 10ml RUP with G21 needle x 1 1/2"	100s	84,500		
Syringes 2pc 20ml with G21 needle 1 1/2"	100s	41,200		
Syringes, insulin, 1ml, with 30G needle, STD DISP.	100s	30,100		
Tongue depressor wooden 140mm x 19mm	100s	31		
Zinc oxide strapping, 10cm x 4.5m	Roll	40		
Zinc oxide strapping, 5cm x 4.5m	Roll	10		
Zinc oxide strapping, 7.5cm x 4.5m	Roll	30		
Vicryl 2.0 RB	dozens	20		
Vicryl 2.0 RC	dozens	20		
Silk suture No.2	dozens	20		
Silk suture No.2.0	dozens	10		
0.5 MLS SOLO SHOTS	piece	240,000		
0.05MLS SOLO SHOTS	piece	25,000		
<b>LINEN</b>				
Surgical masks	Piece	10,000		
Pillow cases/slips with flip, 45 x 70cm	Piece	100		
Cotton Material Green for theatre use	36" x 40 meters Roll	4		
Bed Spreads STD (COUNTER-PANES) - Light Cream-160X230CM	Piece	100		
Water Proof Sheeting Material, Deep Green (Mackintosh)	50M Roll	1		
<b>DENTAL</b>				
Endodontic tiles size 15-40	6'S	2		
Endodontic tiles size 15-40 21mm 25mm 28mm	6'S	2		
<b>GRAND TOTAL</b>				

Signature of tenderer \_\_\_\_\_

*Note:* In case of discrepancy between unit price and total, the unit price shall prevail.

## 8.1 FORM OF QUOTATION

Date \_\_\_\_\_  
Tender No. \_\_\_\_\_

To: \_\_\_\_\_  
\_\_\_\_\_  
*[Name and address of procuring entity]*

Gentlemen and/or Ladies:

1. Having examined the quotation documents including Addenda Nos. .... *[insert numbers]*.the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply deliver, install and commission ( ..... *(insert equipment description)* in conformity with the said tender documents for the sum of ..... *(total tender amount in words and figures)* or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.

2. We undertake, if our quotation is accepted, to deliver install and commission the equipment in accordance with the delivery schedule specified in the Schedule of Requirements.

3. If our quotation is accepted, we will obtain the guarantee of a bank in a sum of equivalent to \_\_\_\_\_ percent of the Contract Price for the due performance of the Contract , in the form prescribed by .....*( Procuring entity)*.

4. We agree to abide by this quotation for a period of ..... *[number]* days from the date fixed for quotation opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

5. This quotation, together with your written acceptance thereof and your notification of award, shall constitute a Contract, between us. Subject to signing of the Contract by the parties.

6. We understand that you are not bound to accept the lowest or any quotation you may receive.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_

\_\_\_\_\_  
[Signature]

\_\_\_\_\_  
[In the capacity of]

Duly authorized to sign quotation for an on behalf of \_\_\_\_\_



## 8.2 CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b) or 2 (c) whichever applied to your type of business

You are advised that it is a serious offence to give false information on this form

<p><b>Part 1 – General:</b></p> <p>Business Name .....</p> <p>Location of business premises. ....</p> <p>Plot No..... Street/Road .....</p> <p>Postal Address ..... Tel No. .... Fax ..... E mail .....</p> <p>Nature of Business .....</p> <p>Registration Certificate No. ....</p> <p>Maximum value of business which you can handle at any one time – Kshs. ....</p> <p>Name of your bankers ..... Branch .....</p>																																	
<p><b>Part 2 (a) – Sole Proprietor</b></p> <p>Your name in full ..... Age .....</p> <p>Nationality ..... Country of origin .....</p> <ul style="list-style-type: none"> <li>• Citizenship details</li> <li>• .....</li> </ul>																																	
<p><b>Part 2 (b) Partnership</b></p> <p>Given details of partners as follows:</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 15%;"></th> <th style="width: 30%;">Name</th> <th style="width: 20%;">Nationality</th> <th style="width: 20%;">Citizenship Details</th> <th style="width: 15%;">Shares</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>2.</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>3.</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>4.</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> </tbody> </table>					Name	Nationality	Citizenship Details	Shares	1.	.....	.....	.....	.....	2.	.....	.....	.....	.....	3.	.....	.....	.....	.....	4.	.....	.....	.....	.....					
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4.	.....	.....	.....	.....																													
<p><b>Part 2 (c) – Registered Company</b></p> <p>Private or Public .....</p> <p>State the nominal and issued capital of company-</p> <p style="padding-left: 20px;">Nominal Kshs. ....</p> <p style="padding-left: 20px;">Issued Kshs. ....</p> <p>Given details of all directors as follows</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 5%;"></th> <th style="width: 30%;">Name</th> <th style="width: 20%;">Nationality</th> <th style="width: 20%;">Citizenship Details</th> <th style="width: 25%;">Shares</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>2.</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>3.</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>4.</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>5.</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> </tbody> </table>					Name	Nationality	Citizenship Details	Shares	1.	.....	.....	.....	.....	2.	.....	.....	.....	.....	3.	.....	.....	.....	.....	4.	.....	.....	.....	.....	5.	.....	.....	.....	.....
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4.	.....	.....	.....	.....																													
5.	.....	.....	.....	.....																													
Date .....		Signature of Candidate .....																															

If a Kenya Citizen, indicate under “Citizenship Details” whether by Birth, Naturalization or registration.

### 8.3 QUOTATION SECURITY FORM

Whereas..... [name of the quotation]  
(Hereinafter called “the tenderer”) has submitted its tender dated.....  
[date of submission of quotation] for the supply, installation and  
commissioning of .....[name and/or description of the  
equipment](hereinafter called “the quotation”)  
..... KNOW ALL PEOPLE by these  
presents that WE ..... of ..... having our  
registered office at ..... (hereinafter called “the Bank”), are  
bound unto ..... [name of Procuring entity] (hereinafter called “the  
Procuring entity”) in the sum of ..... for which payment well and  
truly to be made to the said Procuring entity, the Bank binds itself, its  
successors, and assigns by these presents. Sealed with the Common Seal of the  
said Bank this \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_  
\_\_\_\_\_.

THE CONDITIONS of this obligation are:-

1. If the tenderer withdraws his quotation during the period of quotation validity specified by the tenderer on the quotation Form; or
2. If the tenderer, having been notified of the acceptance of its quotation by the Procuring entity during the period of quotation validity:
  - (a) fails or refuses to execute the Contract Form, if required; or
  - (b) fails or refuses to furnish the performance security in accordance with the Instructions to tenderers;

We undertake to pay to the Procuring entity up to the above amount upon receipt of its first written demand, without the Procuring entity having to substantiate its demand, provided that in its demand the Procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above date.

[signature of the bank] \_\_\_\_\_  
(Amend accordingly if provided by Insurance Company)

## 8.4 CONTRACT FORM

THIS AGREEMENT made the \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_ between  
..... [*name of Procurement entity*] of ..... [*country of Procurement entity*]  
(hereinafter called “the Procuring entity) of the one part and ..... [*name of  
quotation*] of ..... [*city and country of quotation*] (hereinafter called “the tenderer”) of the  
other part;

WHEREAS the Procuring entity invited tenders for certain goods] and has accepted a quotation  
by the tenderer for the supply of those goods in the sum of ..... [*contract  
price in words and figures*] (hereinafter called “the Contract Price).

### NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. In this Agreement words and expressions shall have the same meanings as are  
respectively assigned to them in the Conditions of Contract referred to:
2. The following documents shall be deemed to form and be read and construed as part of  
this Agreement viz:
  - (a) The Quotation Form and the Price Schedule submitted by the tenderer
  - (b) The Schedule of Requirements
  - (c) The Technical Specifications
  - (d) The General Conditions of Contract
  - (e) The Special Conditions of contract; and
  - (f) The Procuring entity’s Notification of Award
3. In consideration of the payments to be made by the Procuring entity to the tenderer as  
hereinafter mentioned, the quotation hereby covenants with the Procuring entity to provide the  
goods and to remedy defects therein in conformity in all respects with the provisions of the  
Contract
4. The Procuring entity hereby covenants to pay the tenderer in consideration of the  
provisions of the goods and the remedying of defects therein, the Contract Price or such other  
sum as may become payable under the provisions of the Contract at the times and in the manner  
prescribed by the contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in  
accordance with their respective laws the day and year first above written.

Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_ (for the Procuring entity

Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_ (for the tenderer in the presence of \_\_\_\_\_  
\_\_\_\_\_

*(Amend accordingly if provided by Insurance Company)*

**8.5 PERFORMANCE SECURITY FORM**

To .....  
[*name of Procuring entity*]

WHEREAS..... [*name of tenderer*] (hereinafter called “the tenderer”) has undertaken , in pursuance of Contract No. \_\_\_\_\_  
\_\_\_\_\_ [*reference number of the quotation*] dated \_\_\_\_\_ 20 \_\_\_\_\_ to  
supply ..... [*description of goods*]  
(hereinafter called “the Contract”).

AND WHEREAS it has been stipulated by you in the said Contract that the tenderer shall furnish you with a bank guarantee by a reputable bank for the sum specified therein as security for compliance with the Tenderer’s performance obligations in accordance with the quotation.

AND WHEREAS we have agreed to give the tenderer a guarantee:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the tenderer, up to a total of ..... [*amount of the guarantee in words and figure*] and we undertake to pay you, upon your first written demand declaring the tenderer to be in default under the Contract and without cavil or argument, any sum or sums within the limits of ..... [*amount of guarantee*] as aforesaid, without you needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_

Signed and seal of the Guarantors

\_\_\_\_\_  
[*name of bank or financial institution*]

\_\_\_\_\_  
[*address*]

\_\_\_\_\_  
[*date*]

**8.6 BANK GUARANTEE FOR ADVANCE PAYMENT FORM**

To .....  
[name of Procuring entity]

[name of tender] .....

Gentlemen and/or Ladies:

In accordance with the payment provision included in the Special Conditions of Contract, which amends the General Conditions of Contract to provide for advance payment, ..... [name and address of tenderer](hereinafter called “the tenderer”) shall deposit with the Procuring entity a bank guarantee to guarantee its proper and faithful performance under the said Clause of the Contract in an amount of ..... [amount of guarantee in figures and words].

We, the ..... [bank or financial institutions], as instructed by the tenderer, agree unconditionally and irrevocably to guarantee as primary obligator and not as surety merely, the payment to the Procuring entity on its first demand without whatsoever right of objection on our part and without its first claim to the tenderer, in the amount not exceeding ..... [amount of guarantee in figures and words]

We further agree that no change or addition to or other modification of the terms of the Contract to be performed there-under or of any of the quotation documents which may be made between the Procuring entity and the tenderer, shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.

This guarantee shall remain valid in full effect from the date of the advance payment received by the tenderer under the Contract until ..... [date].

Yours truly,

Signature and seal of the Guarantors

\_\_\_\_\_  
[name of bank or financial institution]

\_\_\_\_\_  
[address]

\_\_\_\_\_  
[date]

**8.7 MANUFACTURER’S AUTHORIZATION FORM**

To *[name of the Procuring entity]* .....

WHEREAS .....*[name of the manufacturer]* who are established and reputable manufacturers of ..... *[name and/or description of the goods]* having factories at ..... *[address of factory]* do hereby authorize ..... *[name and address of Agent]* to submit a quotation, and subsequently negotiate and sign the quotation with you against quotation No. .... *[reference of the Tender]* for the above goods manufactured by us.

We hereby extend our full guarantee and warranty as per the General Conditions of quotation for the goods offered for supply by the above firm against this Invitation for Quotation.

\_\_\_\_\_  
*[Signature for and on behalf of manufacturer]*

*Note:* This letter of authority should be on the letterhead of the Manufacturer and should be signed by a person competent.

**8.8 LETTER OF NOTIFICATION OF AWARD**

Address of Procuring Entity

\_\_\_\_\_  
\_\_\_\_\_

To: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

RE: Quotation No. \_\_\_\_\_

Quotation Name \_\_\_\_\_

This is to notify that the contract/s stated below under the above mentioned quotation have been awarded to you.

\_\_\_\_\_  
\_\_\_\_\_

1. Please acknowledge receipt of this letter of notification signifying your acceptance.
2. The contract/contracts shall be signed by the parties within 14 days of the date of this letter but not earlier than 14 days from the date of the letter.
3. You may contact the officer(s) whose particulars appear below on the subject matter of this letter of notification of award.

*(FULL PARTICULARS)* \_\_\_\_\_  
\_\_\_\_\_

SIGNED FOR ACCOUNTING OFFICER

**8.9 FORM RB 1**

**REPUBLIC OF KENYA**  
**PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD**

APPLICATION NO.....OF.....20.....

BETWEEN

.....APPLICANT

AND

.....RESPONDENT (*Procuring Entity*)

Request for review of the decision of the..... (*Name of the Procuring Entity*) of  
.....dated the...day of .....20.....in the matter of Quotation No.....of  
.....20...

**REQUEST FOR REVIEW**

I/We.....the above named Applicant(s), of address: Physical  
address.....Fax No.....Tel. No.....Email ....., hereby request the Public Procurement  
Administrative Review Board to review the whole/part of the above mentioned decision on the following  
grounds , namely:-

- 1.
  - 2.
- etc.

By this memorandum, the Applicant requests the Board for an order/orders that: -

- 1.
- 2.

SIGNED .....(Applicant)

Dated on.....day of ...../.....20...

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**FOR OFFICIAL USE ONLY**

Lodged with the Secretary Public Procurement Administrative Review Board on ..... day of  
.....20.....

SIGNED

Board Secretary



